

I. NEUMAN & SONS, INC.  
REAL ESTATE INVESTMENT

34 EAST MAIN STREET  
P.O. BOX 856  
WILMINGTON, VT 05369  
TEL: 802-464-7200  
EMAIL: SNEUMAN@SOVER.NET

122 EAST 42ND STREET  
SUITE 300B  
NEW YORK, N.Y. 10168  
TEL: 212-867-0683  
FAX 212-867-0648

Mayor William Eckman  
Town of Laplata  
5 Garrett Avenue  
P.O. Box 1036  
Laplata, MD 20646

December 12, 2003

Dear Mayor Eckman:

I have been asked by Mark Guadagnoli of Rainbow Construction Company to give a recommendation of his Construction Company.

I do this heartedly. Over the last 3 years, Rainbow Construction Company has completed two separate projects at the Waldorf Shopper's World. Both of them were on time and on the budget with only minor legitimate extras.

The first project was the conversion of our Theatre Complex into the current Gateway & Kinko section of our Center. This conversion was technically challenging (removing interior slope floors and major structural modification to the existing building).

The second project was just completed which is the new freestanding store at the north end of the Center. Both of these projects were completed with very high attention to detail and quality craftsmanship.

Mark's subordinate staff were easy to work with and both projects were basically argument free.

I therefore am confident in recommending Rainbow Construction Company for your upcoming Town project.

Very truly yours,



Marvin Neuman  
Waldorf Shopper's World